



## DANIEL I. NEUMAN

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Daniel I. Neuman focuses his practice on advising start-ups and emerging companies as well as venture capital funds on the challenges of entity formation, securities, corporate finance, venture capital, mergers and acquisitions, intellectual property and general corporate counseling. Daniel is experienced in representing companies in a vibrant range of industries from software, virtual and augmented reality, e-commerce, life sciences, healthcare, manufacturing, real estate and restaurants. Daniel represents clients in all phases of a business' growth and life cycles. In particular, he has broad experience in negotiating angel and venture capital financings. He has also negotiated sophisticated commercial and intellectual property transactions and privacy and data security agreements.

Previously, Daniel worked at a boutique corporate and securities law firm in Tucson, Arizona, in-house at a large aviation company, and as a general counsel intern for a major defense contractor. He is a native of Seattle, Washington.

### Education

JD, University of Arizona James E. Rogers College of Law (2012)

Dean's List

Association of Corporate Counsel Scholar

Sports Law Moot Court Team, won Best Brief at Tulane Sports Law Moot Court Competition, 2011 and 2012

Arizona Journal of Environmental Law and Policy, Articles Editor

BA, University of Washington (2008)

Double Major: Economics and Political Science

Honors Program

### Bar and Court Admissions

Washington, 2015

Arizona, 2013

### Publications, News, Speaking Engagements and Presentations

["How to Read Your Founder Documents,"](#) The Startup Law Blog, 2020

Student Worksite Tours – Pathways to Employment and Higher Education, Community Center for Education Research, Kinetic West and Challenge Seattle, 2019

Startup Legal Guide - CoMotion Presentation, Seattle Angel Conference, University of Washington, 2019

Startup Legal Guide Presentation, Galvanize Incubator, 2019

Young Entrepreneurs Academy, Bellevue Chamber of Commerce, 2019

Startups Meet Angels, Pitch Competition, 2019

Negotiating Term Sheets in Startup Company Financings, Keiretsu Capital, 2019

On the Road to IPO, Seminar Co-speaker with Trailrunner International, 2019

Startup Legal Guide, Washington State University, 2019

Startup Legal Issues, Founders Live, 2019

“Own Startup Shares? Know Your Rights to Company Financials,” Wall Street Journal, May 24, 2016

“Startup Employees Invoke Obscure Law to Open Up Books,” Wall Street Journal, May 24, 2016

Testimony, “Recommended Improvements to Washington’s Equity Crowdfunding Law,” Washington State House Business and Financial Services Committee, December 1, 2016

### **Other Experience**

Volunteer Judge, Transactional Law Meet, University of Washington, 2019

University of Arizona James E. Rogers College of Law, Assistant Adjunct Professor of Law & Entrepreneurship, 2013-2015

Salpointe Catholic High School, Assistant Coach – Varsity Boys Basketball Team, 2014-2015

### **Honors and Recognitions**

Daniel is recognized in Washington State *Super Lawyers* magazine as a Rising Star 2020-2021.

### **Publications**

Startuplawblog.com, frequent contributor

Startup Legal Guide

### **Externships**

Hon. Susan R. Bolton, U.S. District Court for District of Arizona, 2011

Raytheon Corporation – Missile Systems, General Counsel Office, 2011

### **Professional Associations**

King County Bar Association, Young Lawyers Association

ProVisors Association

Home Owners Association